

4-YEAR DEGREE IN INTERNATIONAL BUSINESS MANAGEMENT AND SPANISH WITH SPECIALIZATION IN GLOBAL MARKETS

Madrid | Barcelona | Malaga | Valencia

A world of opportunities is waiting for you...



If you're looking to start your international business career, our 4-year degree will open doors to a whole world of opportunities.

Our graduates finish their four years having completed hands-on business projects with real companies and will be ready to step into their new careers.

We also focus on ensuring that our students finish their program with a fluent level of Spanish and are able to work in any Spanish-speaking environment confidently.





We're the only accredited program in Spain that offers a flexible location for each of the four years. Starting in Madrid, you can choose from a range of Spanish cities for your second and third year.

# Course Outline & Accreditation

## 4-years | 8 semesters 240 ECTS Credits



With nearly two decades of international educational experience, BLC Spain stands as a beacon of excellence in the field. Founded by two visionaries with extensive backgrounds in international business, marketing, and education, we bring a wealth of knowledge and expertise to every aspect of our programs.

As a testament to our commitment to quality, we hold prestigious national and international accreditations:

Our courses are offered in partnership with Universidad Europea del Atlántico, a renowned Spanish University. This partnership underscores the rigorous academic standards upheld across all our programs, ensuring that students receive a world-class education that is recognized and respected globally. The Spanish component of our programs is delivered in collaboration with LAE Madrid, our Spanish language school, accredited by Instituto Cervantes, the highest accrediting body for Spanish language learning courses.













### **Academic Program**

### 4-YEAR DEGREE IN INTERNATIONAL BUSINESS MANAGEMENT AND SPANISH WITH SPECIALIZATION IN GLOBAL MARKETS (240 ECTS)



#### Year 1

- Spanish Language and Cultural Immersion I
- International Business Management in the Digital World
- Understanding Economics
- Business Communication Skills
- Business Accounting
- International Business Law
- International Business Finance
- Introduction to AI and Digital Business Tools
- · Marketing in the Digital World
- Business Ethics
- Operations Management
- Intro to Data Analytics and Visualization

#### Year 2

- · Spanish Language and Cultural Immersion I
- Organizational Structures and Behavior
- Data-Driven Decision Making
- · Digital Marketing Strategies
- Business Accounting II
- International Corporate Law
- Talent Management
- International Trade
- Project Management
- Corporate Social Responsibility
- · Design Thinking and Business Problem Solving
- Sustainable Business Strategies

#### Year 3

- · Managing Big Data
- Corporate Finance
- Consumer Behavior and Psychology
- Process and Quality Management
- · Basics and Fundamentals of Coding
- Startup Financing
- International Relations and Global Business
- Negotiation and Selling Strategies
- · Crisis Management and Public Relations
- Consultancy Placement

#### Year 4

- Cross-Cultural Communication and Management
- Digital Transformation
- Advanced Digital Marketing Strategies
- Blockchain Applications to Business
- Business Strategy
- · Capital Markets
- Lean Management
- Business Research Skills
- Final Project



#### TYPICAL SCHEDULE POSSIBILITIES (DEPENDING ON THE WEEK/PROGRAM)

**Monday to Friday Mornings** 

10:00 to 14:00 Business 14:00 to 15:00 Break

15:20 to 17:00 Spanish

Monday to Friday Afternoons

13:20 to 15:00 Spanish

15:00 to 15:30 Break

15:30 to 19:30 Business











# What sets our degree apart from the rest?



#### FLEXIBLE, MULTI-LOCATION DEGREE

Once you've finished your first year in Madrid, you'll have the chance to move and experience living and studying in one of our other locations in Spain, while completing your 4-year program. The unique structure of our program allows you to choose from a variety of locations such as Barcelona, Malaga and Valencia.



#### **SPEAK PROFESSIONAL SPANISH FLUENTLY**

We prioritize fluency and cultural awareness, ensuring students are well-equipped to navigate the Spanish-speaking professional landscape. Our **immersive language** programs make our graduates effective communicators in international contexts.



## GAIN PRACTICAL INTERNATIONAL BUSINESS EXPERIENCE

We believe in bridging the gap between theory and practice, offering students **real-world** exposure through hands-on projects, case studies, and industry collaborations. This empowers them with practical skills and insights vital for success in the business world.



### RECEIVE UNRIVALLED STUDENT CARE AND SUPPORT

We nurture the professional and personal development of our students, far beyond just their academic journey. We provide a **supportive learning environment**, personalized guidance, and a diverse community that encourages personal growth and well-being.

# The First Two Years: A Solid Foundation in Business and Language

At BLC Spain, our unique four-year degree program begins with a comprehensive twoyear foundation, offering a blend of business knowledge and Spanish language immersion.

This approach equips students with essential skills for the global marketplace, combining academic learning with cultural and language proficiency.

#### **YEAR 1: BUILDING A STRONG FOUNDATION**

In the first year, students are introduced to core business concepts while developing their Spanish language skills. Key modules include International Business Management, Economics, Business Communication, and AI for business, providing a solid understanding of global operations and digital technologies.

Students also engage in practical courses such as Business Accounting, International Business Law, and Finance, preparing them to navigate complex financial and legal environments. The year concludes with advanced Spanish language immersion, ensuring students gain business-level fluency.

#### YEAR 2: ADVANCING KNOWLEDGE AND SPECIALIZATION

Year 2 builds on the foundational knowledge from the first year while enhancing Spanish proficiency through further cultural immersion. Students delve into Organizational Behavior, Data-Driven Decision Making, Digital Marketing Strategies, and Talent Management, gaining expertise in key business areas.

Advanced topics like International Trade, Corporate Social Responsibility, Project Management, and International Corporate Law equip students with the practical skills needed to tackle real-world business challenges. By the end of Year 2, students will be ready to specialize and apply their knowledge in their chosen career path.











## International Business Management

### Learn, Apply, Succeed:

Dive into the dynamic world of business with our practical, English-taught classes for aspiring international business professionals. At Business and Language College Spain, practical knowledge is viewed through global perspectives, offering a unique blend of theory and hands-on experience.





#### Live Learning, Real Impact:

Our classes come alive through a mix of in-person and virtual sessions, all conducted live to foster **interaction**, **debate**, and **collaboration**. Our students engage with peers and industry experts in a vibrant learning community.



#### **Real World Case Studies:**

At the heart of our curriculum are **real case studies**, allowing you to dissect, understand, and apply business strategies in actual scenarios. From startups to multinational corporations, **gain insights** into the challenges and triumphs of diverse business landscapes.



#### A Curriculum That Means Business:

Our courses cover the essentials of international business management, global economics, finance, marketing, and more. Each class is a step towards building a **robust** foundation, **critical thinking** skills, and the **agility** to navigate the complexities of the international business world.



#### **Beyond the Classroom:**

Our commitment extends beyond academic excellence. Through our network of partners and alumni, we offer **unparalleled opportunities** for internships, projects, and career advancement.



# Spanish Immersion

#### **Accredited Excellence:**

Proudly accredited by the **Instituto Cervantes**, our curriculum and methodology will enable you to reach **fluency**. Whether navigating daily conversations or mastering Spanish for business contexts, our comprehensive approach ensures that you'll develop all the skills you need to work in an international environment.

#### A Journey to Proficiency:

Over four **transformative** years, you'll progress through level-specific Spanish courses, each carefully structured to build upon the last. From foundational vocabulary to advanced business communication, our expert teachers will guide you every step of the way.

#### **Real-World Readiness:**

Beyond linguistic skills, our program focuses on cultural insights and practical knowledge essential for doing business in Spanish-speaking territories. Graduates emerge not only **proficient** in language but also adept in **cross-cultural negotiation** and **communication**.

#### Your Path to Confidence:

We place keen focus on supporting students to become **confident communicators** in any setting. Imagine negotiating deals, leading teams, and expanding networks with ease in Spanish. Our students will graduate with a lot more than just **linguistic proficiency**.





# Academic Support for every single student



At Business and Language College Spain, we pride ourselves on offering a **boutique** learning experience that goes beyond traditional education. We want your educational journey to be as **personalized** as it is profound and we'll be here every step of the way to ensure you reach your academic and personal goals during your time with us.

At BLC Spain, you're not just a number; you're an integral part of a close-knit community. Our inclusive environment welcomes learners from all walks of life and fosters a culture of **diversity**, **respect**, and **mutual support**.

You'll come together with students from all over the world and learn how to interact with professionals from all industries; while at the same time **immersing** yourself in the language and culture of one of the most forward-thinking business landscapes in the world.

If you're seeking a place where your individual needs are met, your goals are nurtured, and your success is celebrated - look no further.



payments if your visa is denied):

### **Admission Requirements**

You will have to submit the following documents as part of your application:

• **Proof of completion of secondary education or university entry level** with a recognized diploma (IB, A-level, etc.) or equivalent is required.

€5200

- Official English language proficiency certification (minimum B2 CEFR level) through tests such as IELTS, TOEFL, First Certificate, or equivalent. Any previous Spanish language knowledge will also be considered.
- All academic transcripts or records from secondary education.
- Completion of BLC Spain application form, providing all required personal information, educational history, etc.
- Two letters of recommendation in English, from teachers, counselors, or other individuals who can speak to your academic abilities and character.
- A 300-word comprehensive, original answer to a carefully selected Admissions business case.

After submitting the documents, you will take part in an **online admission interview with a** member of our academic team.





